## Computer Associates Strategic Development Membership to Eclipse

James Saliba Technology Strategist, Computer Associates TPTP Monitoring Tools Project Lead, Eclipse

Standing in for Robert Levy SVP Development, AllFusion

February 28, 2005



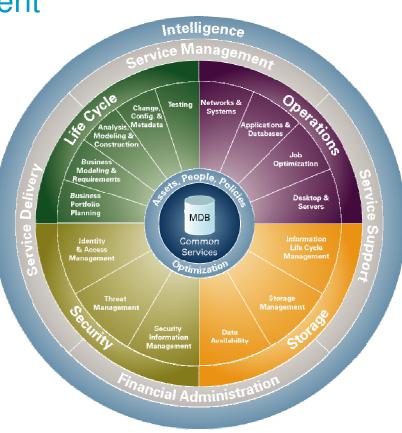
### The Management Software Experts

Enterprise Infrastructure Management

- Complete, Integrated, Open
- Best of breed solutions

#### Value Proposition

- Reduce total cost of ownership
- Manage risk
- Reduce IT complexity



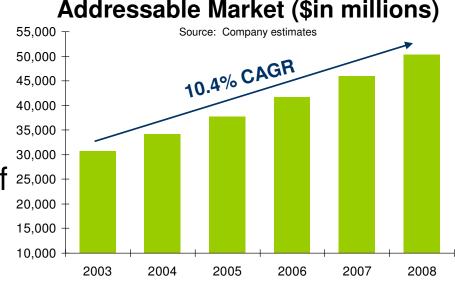


**Enabling CIOs to Manage IT Like a Business** 



### Leader in Growing Market

- CA holds large share of the \$34B management software market, growing to \$50B by 2008
- Quality Customer Base 95% of Fortune 500<sup>®</sup> use CA software
- Customers rely on CA
  - To provide flexibility through FlexSelect agreements
  - To improve IT resource utilization
  - To reduce costs
  - To protect assets
  - To drive success



### Financially Strong

- Delivered FY04 revenue of \$3.3B
- Generated over \$1B cash from operations for over 7 consecutive years
- CA has financial flexibility to invest in products and partnerships, make strategic acquisitions, pay down debt, pay dividends



### Driving Strategic Growth

#### Internal Product Development

- EIM product architecture
- Integrated product suites
- New product releases

### International Expansion

- Boost investments in emerging markets
- EMEA SMB push

#### Alternate Routes to Market

- Enterprise Solution Partner Program
- SMB and Consumer segment strategy
- OEMs; Global Systems Integrators

#### Strategic Acquisitions

- PestPatrol
- Netegrity



### CA Joins Eclipse

- In 2004 CA joins Eclipse as an Add-in Provider
- Contributing to the Test and Performance Tools
  Platform (TPTP) Top-level Project
- TPTP PMC appointed CA to Project Lead of the TPTP Monitoring Tools Project
- Repository add-in providing change management and automated resource tracking through CA's Allfusion Harvest Change Control Manager with Eclipse 3.0



#### CA's Vision

- Increasing active role in supporting open source and open standard initiatives
- Expanding participation in Eclipse initiatives at a Strategic Level
- Keep with our long history of implementing standards in management solutions, CA will prepare a proposal and lead a strategic enterprise management tools project.

### Summary

- Increasing active role in supporting open source and open standard initiatives
- CA plans to continue activity in the Eclipse TPTP project
- Work in the Eclipse collaborative environment in proposing and leading the Enterprise Management Tools project
- Robert Levy, Eclipse Board member representing CA



# Questions?

